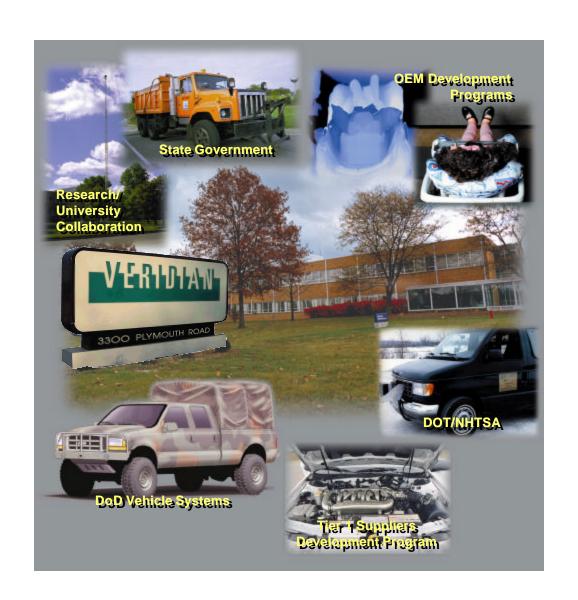


AUTOMOTIVE TRANSPORTATION CENTER



Consortium Management

Don Duncan
Business Development Manager
Automotive Transportation Center
Veridian Engineering
Ann Arbor, MI 48113
don.duncan@veridian.com



Agenda

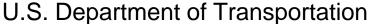
- •Veridian/ERIM experiences with successful consortium management
- •Suggested organizational structure
- Draft member agreement (handout)



Transportation Sector Customers

Government Clients:











- National Highway Traffic Safety Administration
- Federal Highway Administration
- Federal Motor Carrier Safety Administration
- Research and Special Projects Administration

State DOT's and Local Public Safety U.S. Department of Defense









Commercial Clients:

- Goodyear and other Tire OEM's
- Child Restraint Manufacturers
- OEM's (Volvo, Ford, Toyota, Subaru etc)
- Fleet managers (Exxon, AirlQ, Lucent)
- Recreational Vehicle Industry
- Automotive Suppliers















Veridian's Transportation Sector Mission

To research, demonstrate, and deploy high value-time critical systems that intelligently collect, process, and distribute information to the vehicle operator (public, private, or commercial) and to service providers (DOT's, law enforcement) to enhance transportation safety.



Human Factors Research & Analysis



On-Board System Development





Extensive Test Facilities



Vehicle Controls & Display Development & Testing



Roadside Inspection Equipment

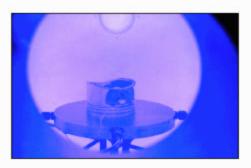


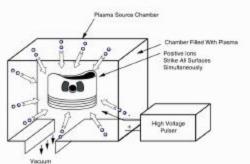
Plasma-Based Processing of Materials for Motor Vehicle Components and Manufacturing Applications

Commercialization Structure

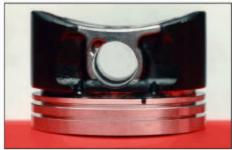
Program Goals

- 10X Increased Die Life
- 10X Increased Tool Life
- 10% Reduction of Powertrain Mfg. Cost
- 25% Less Chrome Plating Waste
- 3X Increased Brass Life









Submitted to the Advanced Technology Program
Focused Program 95-02
Motor Vehicle Manufacturing Technology
National Institute of Standards & Technology
U.S. Department of Commerce
11 April 1995

Vertically Integrated Team

General Motors

Asea Brown Boveri

Litton

Nano Instruments

Diversified Technologies

lonex

PVI

Empire Hard Chrome

A.O. Smith

Harley-Davidson

Kwikset

Los Alamos National Lab

University of Wisconsin

ERIM

Participants Added Since

Program Began

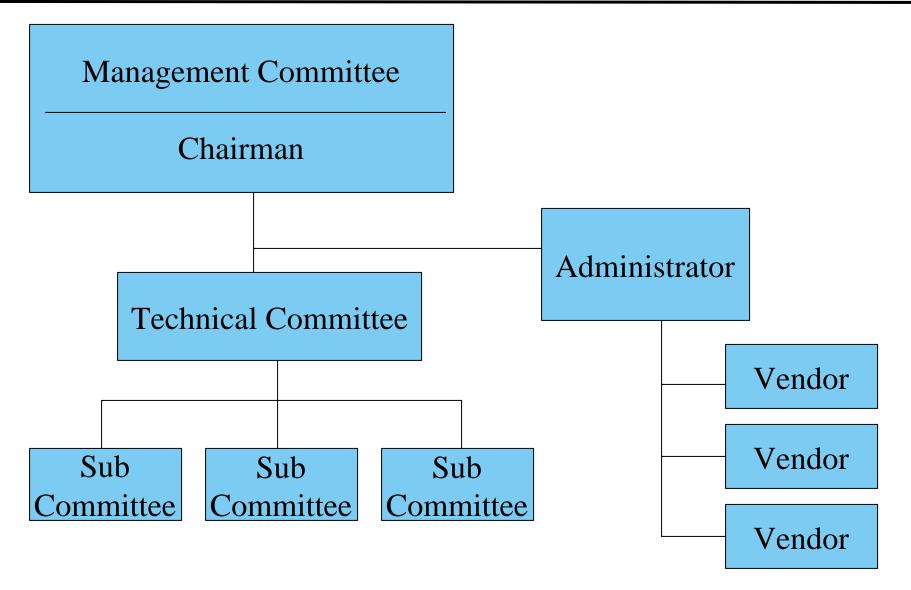
Boeing Defense & Space Group

DuPont

4th State



Suggested Organizational Structure





Organization Roles/Responsibilities

Management Committee

- •One Senior individual from each full member
- •Committee provides:
 - Program schedule and review
 - •Fiscal oversight
 - Conflict resolution
- •Meets 2 times per year unless otherwise required (4 hours)
- •Committee is empowered to resolve intellectual property issues.



Organization Roles/Responsibilities

Technical Committee

- •Two-five technical individuals from each full member
- •Committee provides:
 - •Technical oversight
 - •Directs and reviews technical scope
 - •Sets technical goals
 - •Resolves technical issues
- •Meets 4 times per year (8-16 hours)



Organization Roles/Responsibilities

Administrator

- •Core team (part time)
- •Manages:
 - •Consortium meeting
 - •Financial issues
 - Technical vendors (direct contract)
 - •Data archive during program
 - •Technical support

Emulates best practices from past consortium programs.